



Edgewater Beach Resort

February 2017

Dear Edgewater Owner:

This letter constitutes your official notice of the Annual Meeting of the Edgewater Beach Resort's Owners Association to be held at 10 a.m. on Saturday, May 6, 2017, at the location below:

***Dennis Senior Center
1045 Route 134
in South Dennis, MA
Telephone: 508-385-5067 or 508-385-8414***

Please join us at the Resort for lunch immediately following the meeting.

The minutes of the 2016 Annual Meeting are available on our website, www.edgewatercapecodma.com, in the Owners Section, or by calling the Resort at 508-398-6922 to request a copy be mailed or faxed to you.

This letter also serves as notice of election for the Board. It is time again for you to cast your vote for the Board of Trustees. This time there are two (2) seats up for election, each for a three (3) year term.

Enclosed is information about the candidates running for election. Also enclosed is a ballot and pre-addressed envelope. This ballot is to be used to cast your vote for two (2) candidates. You may mail in your ballot or fax it to the number located at the bottom of the ballot.

You have one vote for each interval (unit/week) you own. If you own more than one interval, you may vote more than once for a candidate. The total number of your votes may be equal to, but cannot exceed, the number of intervals you own. Simply mark your ballot with your choice for 2 of the candidates, and indicate your interval(s) at the bottom of the ballot. Please note, you may vote only if you are current in your financial obligations to the Edgewater.

To be counted, this ballot must be signed and received no later than March 31, 2017. The votes will then be tallied and recorded, and the new Board will be announced online, at the May 6th Annual Owners Meeting and in the Summer 2017 Newsletter. The newly elected Board members will be notified when the votes are tallied and will also be invited to the Board of Trustees meeting to be held on Monday, April 10, 2017.

The Board wants to take this opportunity to thank all those who have contributed their time, effort and support over the past year. We encourage all owners to stay informed and stay involved. We will continue to provide you with information about what is going on at the Edgewater via newsletters, email, and online via our website, www.edgewatercapecodma.com.

Please cast your vote by March 31st and plan to join us on May 6, 2017.

On behalf of the Edgewater Board of Trustees,

Marcia Svetkey, Chairperson

Enclosures

EDGEWATER BEACH RESORT BOARD OF TRUSTEES OWNER ELECTION BALLOT

INSTRUCTIONS:

Please review the attached Candidate Information Sheet and complete below:

- Part I. Ballot - Vote for two (2) candidates;
- Part II. Authorized signature/date (Required).

Please return this form (instructions below) to reach us on or before **Friday, March 31, 2017**.

PART I. Please vote for two (2) candidates. There are currently two (2) seats open on the Board, each for a three (3) year term. NOTE: **You have one vote for each interval that you own.** (For example; if you own two intervals you may vote twice. X X for a single candidate.) Also, you may vote only if you are current in your financial obligations to the Edgewater Beach Resort.

BALLOT

ELECTION OF TRUSTEES

Please vote for TWO (2) candidates for the Board of Trustees. Please indicate your selection by placing an "X" to the left of the candidate's name. (See enclosed for candidates' bios.)

_____ Dottie Fulginiti - North Easton, MA (**Incumbent**)

_____ Annie L'Heureux - Burlington, MA

_____ David M. Reed, Jr. - East Greenbush, NY

_____ John M. Winston - Durham, NH (**Incumbent**)

PART II. This form is not valid unless signed by the authorized Interval Owner.

Owner Signature

Please Print Name Clearly

Date

Unit(s)/Week(s) Owned: _____

PLEASE RETURN THIS FORM TO REACH US NO LATER THAN **FRIDAY, MARCH 31, 2017**.
FOLD AND RETURN IN ENCLOSED ENVELOPE PROVIDED, OR FAX TO (508) 775-6396.
THANK YOU FOR PARTICIPATING IN THIS IMPORTANT PROCESS.

Edgewater Beach Resort

Board of Trustees Candidate Information Sheet

Dottie Fulginiti (Incumbent)

Unit/Week: 223/18

Education: New England School of Art & Design, Northeastern University

Qualifying Experience: Like many other owners, I have a great fondness for the Edgewater. Over the past 8+ years, I have worked diligently with my fellow board members to ensure that our owners and guests get the most of their vacation and their investment. I have championed communication with the owners through the website and social media and I have attended the annual meetings to speak about communication and finance. As the treasurer, I keep a watchful eye on the budget to be sure that every dollar is spent wisely.

Objectives as a Board Member: The board has worked hard to get to a point where we can take on some bigger projects. I am excited about the pool renovations and look forward to more great enhancements at the resort. We have made some great improvements and changes over the past few years that ensure the success of our home away from home and I hope to continue the momentum.

Annie L'Heureux

Unit/Week: 111/30; Owner since 1988

Education: Pennsauken, NJ H.S., Middlesex Community College, Accounting; Town of Burlington Adult Education Microsoft Word and Excel.

Qualifying Experience: Business background with CPA Firms as an office administrator and bookkeeper throughout my work career. Also a time-share owner in Harwich Port at the Harwich Port Resort Club since 1983.

Objectives as a Board Member: To assure continuously sound facility development and financial operations.

David M Reed, Jr.

Unit/Week: 225/15, 237/30, 219/31

Education: 2006 Manhattan College (Sociology); 2005 Manford Real Estate School, Licensed Real Estate Broker; 2012 Branford Hall (Medical Coding/Billing)

Qualifying Experience: Buy and sell real estate. Property Management - 18 yrs experience. Property investor Cape Cod and New York. Owner w/ parents since 1988 at EWB Resort. Private owner since 2003 (3 units).

Objectives as a Board Member:

1. By 2020 making EWB Resort a five star resort.
2. Work closely with VRI to book and sell ALL of developers units by 2020.
3. Exceed guests and owner expectations to 99.9% by 2020.

John M. Winston (Incumbent)

Unit/Week: 118/22 235/27

Education:

- B.A. Midwestern University (Historical Basis of American Political Thought).
- Post graduate level studies.
- Graduate U.S Military Command and Staff College.
- Honor Graduate of DOD Information Officer School (Public Affairs).
- Honor Graduate of Weapons Officer Tactical Training School, Nellis, AFB.
- Honor Graduate of USAF Navigator School.
- Airline Transport Pilot rating.

Qualifying Experience:

- 6 years on-air in radio and television entertainment.
- 21 years USAF Officer and rated Command Navigator in Fighters.
- Commander of Armed Forces Radio and TV for eastern Mediterranean.
- 12 years Airline Captain. Retired from American/American Eagle.
- Instrumental in our gaining control of the EBR from the Developer.
- EBR Board member since it was formed.
- Married 52 years; 3 children; 5 grandchildren

Objectives as a Board Member:

- Continue the recovery from the financial position left us by the Developer.
- Continue to evolve the EBR so every owner receives the vacation paid for.
- To use the added assessment monies carefully to correct and enhance EBR infrastructure so we only have to do this once.
- To keep annual maintenance fees as low as possible
- To establish EBR as a premium Cape Cod resort

Statement:

Joy and I purchased two units at the EBR because we thought it had the best potential for successful vacations. We like the owners, the staff and the location very much. I invested the "sweat equity" to get the EBR away from the developer and into the competent control of the owners. When we got the EBR from the developer, there was zero money in the accounts and we faced daunting bills and unpaid taxes. The Board has proved successful in continuing the EBR's recovery and development. It's not yet finished. I would appreciate your vote so I may continue to serve you as a vested owner on the Board.