



# Edgewater Beach Resort

February 2020

Dear Edgewater Owner:

This letter constitutes your official notice of the Annual Owners Meeting of the Edgewater Beach Resort's Owners Association to be held at 10:00 a.m. on Saturday, May 2, 2020, at the location below:

***The Sea View  
76 Chase Avenue  
Dennisport, MA  
Telephone: 508-398-0100***

Please join us for lunch immediately following the meeting.

The minutes of the 2019 Annual Meeting are available on our website, [www.edgewatercapecodma.com](http://www.edgewatercapecodma.com), in the Owners Section, or, by calling the Resort at 508-398-6922 to request a copy be mailed or faxed to you.

This letter also serves as notice of election for the Board. It is time again for you to cast your vote for the Board of Trustees. This time there are two (2) seats up for election, each for a three (3) year term.

Enclosed is information about the candidates running for election. Also enclosed is a ballot and pre-addressed envelope. This ballot is to be used to cast your vote for two (2) candidates. You may mail in your ballot or fax it to the number located at the bottom of the ballot.

You have one vote for each interval (unit/week) you own. If you own more than one interval, you may vote more than once for a candidate. The total number of your votes may be equal to, but cannot exceed, the number of intervals you own. Simply mark your ballot with your choice for two candidates and indicate your interval(s) at the bottom of the ballot. Please note, you may vote only if you are current in your financial obligations to the Edgewater.

To be counted, this ballot must be signed and received no later than COB March 27, 2020. The votes will then be tallied and recorded, and the new Board will be announced at the May 2, 2020 Annual Owners Meeting, on our website, and in the Summer 2020 Newsletter. The newly elected Board members will be notified when the votes are tallied and will also be invited to the Board of Trustees meeting to be held on Monday, April 13, 2020.

Please cast your vote by COB March 27<sup>th</sup> and plan to join us at The Sea View on May 2<sup>nd</sup>.

On behalf of the Edgewater Board of Trustees,

Marcia Svetkey, Chairperson

Enclosures

**Edgewater Beach Resort**  
**Board of Trustees Candidate Information Sheet**  
\*Indicates Incumbent

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**Stephen L. Castinetti**

**Unit/Week: 124/30, 102/31**

**Education:** B.S.B.A. Merrimack College, No. Andover, MA; M.S.M. Lesley University, Cambridge, MA

**Experience:** Manager, Greystone Condominium Trust, Salem, MA 1988-1997. Manager, Hawkes Landing Condominium Trust, Danvers, MA 2018-Present. Retired Navy Captain. More than 20 years of lower, middle and senior Management in Marketing and Sales.

**Objectives as a Board Member:** To oversee and safeguard the interest of unit owners and guests with respect to maintenance fees and assessments, interactions with resort management and personnel during check-in, daily living and check-out and ensuring that the quality of living accommodations allows for an enjoyable and restful stay.

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**\*Dottie Fulginiti (Incumbent)**

**Unit/Week: 223/18**

**Education:** New England School of Art & Design, Northeastern University

**Experience:** Like so many other owners, I love the Edgewater and appreciate the positive changes that we have seen since the owners took over the board. I remain focused on continued improvements to the resort to ensure that our owners and guests enjoy an exceptional vacation experience and their timeshare investment remains strong. Communication and fiscal responsibility remain a priority of mine and I hope my fellow owners are pleased with the improvements.

**Objective as a Board Member:** The board has worked to offer improvements every year and we are in the midst of a major renovation. The pool, the courtyard, the beach mat, the new beach furniture and grills were completed for guests to enjoy last season. The fully renovated studios were completed last year and by this spring more than half of the rooms will be renovated. I hope to continue this work and thank the owners for their confidence in me as their representative.

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**Edgewater Beach Resort**  
**Board of Trustees Candidate Information Sheet Continued**  
\*Indicates Incumbent

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**Laura Santino**

**Unit/Week:** 214/21, 235/51, 116/52

**Education:** Associates Degree Data Processing, Paralegal Certificate, 15+ years Mutual Fund Officer, Hands on experience

**Experience:** Board Member American Legion Auxiliary Foundation and past Department President American Legion Auxiliary, both elected positions with fiduciary responsibility of non-profit budgeting and fundraising; small budgets making large impacts using thoughtful and knowledgeable choices.

**Objective as a Board Member:** Provide a voice of reason and objectivity on a Board that will represent owners with new ideas and different views; increase rentals and ownership without increasing fees; bring Edgewater Beach into future and be more transparent to owners.

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**Ralph (Bill) Traynham**

**Unit/Week:** 105/37

**Education:** Fitchburg State College

**Experience:** As an original volunteer and board member of Edgewater several years ago, I worked closely with the other members to remove the resort from the developer and worked diligently to renew the resort under the control of its owners. While this was certainly a challenge, the outcome was successful. As an owner for the past 19 years (since 2001), I have been very close to watching the property successfully thrive under the owners. I would like to volunteer my time again to ensure the resort continues to excel.

**Objective as a Board Member:** I will be committed to working with the other board members to represent the owners and be sure the Edgewater not only improves each year but thrives for many years to come.

# EDGEWATER BEACH RESORT BOARD OF TRUSTEES OWNER ELECTION BALLOT

## INSTRUCTIONS:

Please review the attached Candidate Information Sheet and complete below:

- Part I. Ballot - Vote for two (2) candidates;
- Part II. Authorized signature/date (Required).

Please return this form (instructions below) to reach us on or before **COB Friday, March 27, 2020.**

**PART I. Please vote for two (2) candidates.** There are currently two (2) seats open on the Board each for a three (3) year term. **NOTE: You have one vote for each interval that you own.** (For example: if you own two intervals you may vote twice. X X for a single candidate.) Also, you may vote only if you are current in your financial obligations to the Edgewater Beach Resort.

## BALLOT ELECTION OF TRUSTEES

Please vote for TWO (2) candidates for the Board of Trustees. Please indicate your selection by placing an "X" to the left of the candidate's name. (See enclosed for candidates' bios.)

\_\_\_\_\_ Stephen Castinetti  
\_\_\_\_\_ \*Dottie Fulginiti (**Incumbent**)  
\_\_\_\_\_ Laura Santino  
\_\_\_\_\_ Ralph (Bill) Traynham

**PART II.** This form is not valid unless signed by the authorized Interval Owner.

\_\_\_\_\_  
Owner Signature

\_\_\_\_\_  
Please Print Name Clearly

\_\_\_\_\_  
Date

Unit(s)/Week(s) Owned: \_\_\_\_\_

PLEASE RETURN THIS FORM TO REACH US NO LATER THAN COB **FRIDAY, MARCH 27, 2020.**  
FOLD AND RETURN IN ENCLOSED ENVELOPE, OR FAX TO (508) 775-6396. THANK YOU FOR  
PARTICIPATING IN THIS IMPORTANT PROCESS.