



Edgewater Beach Resort

February 2019

Dear Edgewater Owner:

This letter constitutes your official notice of the Annual/Special Owners Meeting of the Edgewater Beach Resort's Owners Association to be held at 10:00 a.m. on Saturday, May 4, 2019, at the location below:

***The Sea View
76 Chase Avenue
Dennisport, MA
Telephone: 508-398-0100***

Please join us for lunch immediately following the meeting.

The minutes of the 2018 Annual/Special Meeting are available on our website, www.edgewatercapecodma.com, in the Owners Section, or, by calling the Resort at 508-398-6922 to request a copy be mailed or faxed to you.

This letter also serves as notice of election for the Board. It is time again for you to cast your vote for the Board of Trustees. This time there is one (1) seat up for election, for a three (3) year term.

Enclosed is information about the candidates running for election. Also enclosed is a ballot and pre-addressed envelope. This ballot is to be used to cast your vote for one (1) candidate. You may mail in your ballot or fax it to the number located at the bottom of the ballot.

You have one vote for each interval (unit/week) you own. If you own more than one interval, you may vote more than once for a candidate. The total number of your votes may be equal to, but cannot exceed, the number of intervals you own. Simply mark your ballot with your choice for one candidate and indicate your interval(s) at the bottom of the ballot. Please note, you may vote only if you are current in your financial obligations to the Edgewater.

To be counted, this ballot must be signed and received no later than COB March 29, 2019. The votes will then be tallied and recorded, and the new Board will be announced at the May 4th Annual/Special Owners Meeting and in the Summer 2019 Newsletter. The newly elected Board member will be notified when the votes are tallied and will also be invited to the Board of Trustees meeting to be held on Monday, April 8, 2019.

The Board also wants to take this opportunity to announce the selection of our new General Manager (GM), John Verity. John brings to the Edgewater many years of experience in the hospitality industry. Most recently, John has served as the GM at another timeshare resort on the Cape. We are excited to have John join the Edgewater Team. Meanwhile, we encourage all owners to stay informed and stay involved. We will continue to provide you with information about what is going on at the Edgewater.

Please cast your vote by COB March 29th and plan to join us at The Sea View on May 4th.

On behalf of the Edgewater Board of Trustees,

Marcia Svetkey, Chairperson

Enclosures

EDGEWATER BEACH RESORT BOARD OF TRUSTEES OWNER ELECTION BALLOT

INSTRUCTIONS:

Please review the attached Candidate Information Sheet and complete below:

- Part I. Ballot - Vote for one (1) candidate;
- Part II. Authorized signature/date (Required).

Please return this form (instructions below) to reach us on or before COB **Friday, March 29, 2019.**

PART I. Please vote for one (1) candidate. There is currently one (1) seat open on the Board for a three (3) year term. NOTE: **You have one vote for each interval that you own.** (For example; if you own two intervals you may vote twice. X X for a single candidate.) Also, you may vote only if you are current in your financial obligations to the Edgewater Beach Resort.

BALLOT ELECTION OF TRUSTEES

Please vote for ONE (1) candidate for the Board of Trustees. Please indicate your selection by placing an "X" to the left of the candidate's name. (See enclosed for candidates' bios.)

_____ Dennis Ducharme (**Incumbent**)

_____ Laura Santino

PART II. This form is not valid unless signed by the authorized Interval Owner.

Owner Signature

Please Print Name Clearly

Date

Unit(s)/Week(s) Owned: _____

PLEASE RETURN THIS FORM TO REACH US NO LATER THAN COB **FRIDAY, MARCH 29, 2019.**
FOLD AND RETURN IN ENCLOSED ENVELOPE PROVIDED, OR FAX TO (508) 775-6396.
THANK YOU FOR PARTICIPATING IN THIS IMPORTANT PROCESS.

Edgewater Beach Resort

Board of Trustees Candidate Information Sheet

***Dennis Ducharme (Incumbent)**

Experience: Born and raised in Rhode Island, Ducharme began his career in the hospitality industry in 1985 by developing the Holly Tree Resort in West Yarmouth (MA), his first vacation ownership property. Since then, he has played a key role in the development of vacation ownership properties on Cape Cod and in New Hampshire, generating sales in excess of \$300 million.

In 1993, he began the re-development of Pollard Brook Resort at Loon Mountain, a purpose-built resort in Lincoln, NH. The 17 original units have grown to more than 130, creating one of New Hampshire's 5-Star vacation ownership resort.

Additionally, he completed the refurbishment of the former Mill House Inn into a 121-unit purpose-built, luxury resort hotel, in downtown Lincoln, now known as InnSeason Resorts South Mountain. Currently, there site plan approval and development plans for a major 170 room resort complex which Phase I was completed in July 2016 will contain a conference facilities and spa known as Riverwalk Resort.

He is a former member of the Board of Directors of the American Resort Development Association (ARDA), and Chairman of the American Resort Development Association's Northeast Chapter, and a member of the Board of Directors of the North Country Center for the Arts. He is also chairman of Cape Cod YMCA.

Objective as a Board Member: My objectives as Board member is to serve as an authority on resort operations and provide direction to the Board regarding accepted resort industry practice.

Laura Santino

Unit/Week: 241/21

Address: Hamden, CT

Education: Associates Degree, Paralegal certificate and hands-on experience

Qualifying Experience: Board Member, American Legion Auxiliary Foundation; (Past) Department President, American Legion Auxiliary – both positions were elected to a not for profit organization concerned with small budgets making a large impact.

Objectives as a Board Member: Providing a voice of reason and objectivity on the Board while representing owners during my term; new ideas and different ways to look at challenges to enhance our bottom line.